

The Manager  
**BSE Limited**  
Corporate Relationship  
Department, 1<sup>st</sup> Floor, New Trading  
Ring, Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai 400 001  
**Scrip Code: 543990**

The Manager  
**National Stock Exchange of India Limited**  
Listing Department  
Exchange Plaza  
5th Floor, Plot no C/1, G Block  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051  
**Symbol: SIGNATURE**

**Date: 10<sup>th</sup> February 2025**

**Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)**

Dear Sir/Madam,

We would like you to take note of our **Key Operational updates for Q3FY25**:

- a) **Pre-Sales:** Company has **achieved best ever 9 months** Pre-sales, i.e. **INR 86.7 bn in 9MFY25** showing a **growth of 178%** on YoY basis, **showing achievement of 87% on the guidance** of INR 100 bn for FY25. For the quarter, Pre-sales were steady at 27.7 bn, almost the same as the previous quarter but at 120% growth year on year.
- b) **Sales realization:** Average Sales realization stood at **INR 12,565 per sq. ft** in 9MFY25 versus INR 11,762 per sq. ft. in FY24. Average sales realization stood at **INR 11,124 per sq. ft** in Q3FY25 versus INR 11,762 per sq. ft. in FY24.
- c) **Collections:** Company has **achieved best ever 9MFY25 Collections**, i.e. **INR 32.1 bn** for 9MFY25, registered a **growth of 54%** YoY basis. Collection for Q3FY25 was **INR 10.8 bn which is also best ever** company has achieved till now.
- d) **Net Debt:** Our net debt **reduced to INR 7.4 bn** at the end of 9MFY25 in comparison to INR 11.6 bn at end of FY24 reflecting strong operating surplus and liquidity in the company.

“We maintain our guidance in each of the operating metrics: pre-sales, collections and net debt.”

**Key Financial updates:**

- a) **Revenue form operation:** Revenue recognition increased by **260% to INR 19.8 bn in 9MFY25** from INR 5.5 bn in 9MFY24 on account of **higher project completions**.
- b) **Profit/ (loss) after tax (PAT):** The Company achieved a **positive PAT of INR 0.40 bn in 9MFY25** from loss of INR 0.25 bn in 9MFY24.
- c) **Adjusted gross profit margin:** The Company has achieved an adjusted gross profit margin of 27% in 9MFY25 as compared to 32% in 9MFY24.
- d) **Adjusted EBITDA margin:** Adjusted EBITDA margin **rose from 8% in 9MFY24 to 12% in 9MFY25** majorly on account of **higher revenue recognition**.

**SIGNATUREGLOBAL (INDIA) LIMITED**  
CIN: L70100DL2000PLC104787

Regd. Off: 13<sup>th</sup> FLOOR DR . GOPAL DAS BHAWAN, 28 BARAKHAMBHA ROAD, CONNAUGHT PLACE, NEW DELHI-110001 Phone:011-49281700  
Corp.off: UNIT NO.101, GROUND FLOOR, TOWER-A, SIGNATURE TOWER, SOUTH CITY-1 GURUGRAM HR-122001 Phone: 0124-4398011  
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**Operational & Financial updates:****Amount (in billion)**

Particulars	Q3FY25	Q3FY24	Q2FY25	YoY(%)	QoQ(%)	9MFY25	9MFY24	9Mo9M(%)	FY24
Pre-sales	27.7	12.6	27.8	120%	0%	86.7	31.2	178%	72.7
-No. of units	1,518	1,179	1,053	29%	44%	3,539	3,135	13%	4,619
-Area (mn.Sq.ft.)	2.49	1.31	2.38	90%	5%	6.90	3.20	116%	6.18
Collections	10.8	7.7	9.2	40%	17%	32.1	20.9	54%	31.1
Net Debt	7.4					7.4			11.6
<b>Financial Updates:</b>									
Revenue from operation	8.3	2.8	7.5	196%	11%	19.8	5.5	260%	12.4
Profit/(loss) after tax	0.29	0.02	0.04	1350%	625%	0.40	(0.25)	-	0.16
Adjusted gross profit margin	29%	27%	20%	-	-	27%	32%	-	28%
Adjusted EBITDA margin	12%	10%	10%	-	-	12%	8%	-	11%

\*Aforesaid nos. are provisional, Subject to Audit

**Kindly take the above information on record.**

**For SIGNATUREGLOBAL (INDIA) LIMITED**

**LALIT KUMAR AGGARWAL**

**VICE CHAIRMAN AND WHOLE TIME DIRECTOR**

**SIGNATUREGLOBAL (INDIA) LIMITED**

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