

Date: 7th August, 2024

The Manager
BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001

The Manager
National Stock Exchange of India Limited
Listing Department
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051

Scrip Code : 543990

Symbol : SIGNATURE

Subject: Investors Presentation

Dear Sir/Madam,

Pursuant to the requirement of Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation to be made to the Investors in the scheduled Investors/Analysts call to be held on Thursday, 8th August, 2024 at 10:00 A.M.

The same is also being uploaded on the Company's website at www.signatureglobal.in

Kindly take the above information on your record.

Thanking You,

For SIGNATUREGLOBAL (INDIA) LIMITED

**RAVI AGGARWAL
MANAGING DIRECTOR**

Encl: A/a



**SIGNATURE
GLOBAL™**

REALTY. RELIABILITY. RESPONSIBILITY.

AN ISO 9001:2015; 14001:2015; 45001:2018; 27001:2022 CERTIFIED COMPANY



Disclaimer



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SignatureGlobal (India) Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



Operating Highlights



Strategy & Portfolio



Financial Snapshot



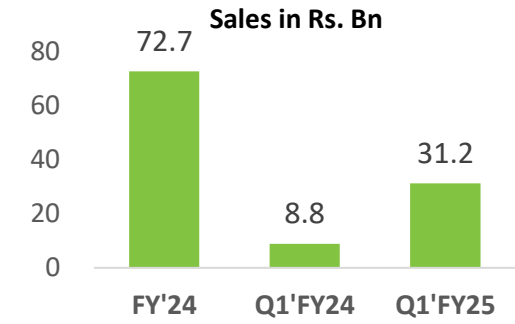
Company Overview



The Company sold >950 units at an average ticket size of INR 32.0 Mn during the first quarter of FY25

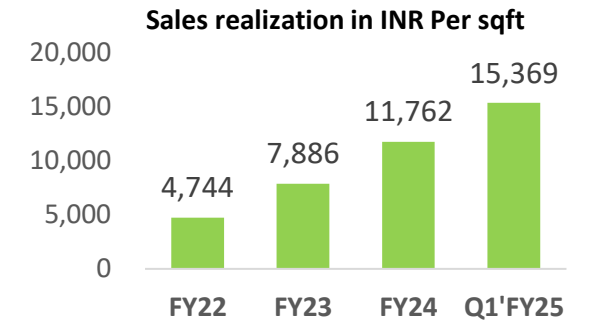
Strong Sales Performance

- **INR 31.2 bn** in Q1'FY25
- Growth of **255%** vis a vis Q1'FY24 at INR 8.8 bn
- **Achieved >30% of the sales guidance for the FY25**



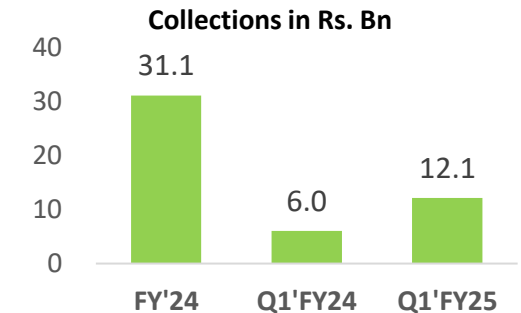
Growing Sales Realizations

- Successfully entered the premium housing market; launched two group housing projects in Gurugram
- Strong tailwinds across the region leading to sustainable growth
- **c. INR 15,369 per sqft** in Q1'FY25 vis a vis c. INR 11,762 per sqft in FY24; **expected to normalize** with planned launches in mid-income housing in coming quarters of FY25



Robust Collections

- **INR 12.1 bn** in Q1'FY25
- **Growth of 102%** vis a vis Q1'FY24 at INR 6.0 bn
- Best ever collection done in any quarter since inception

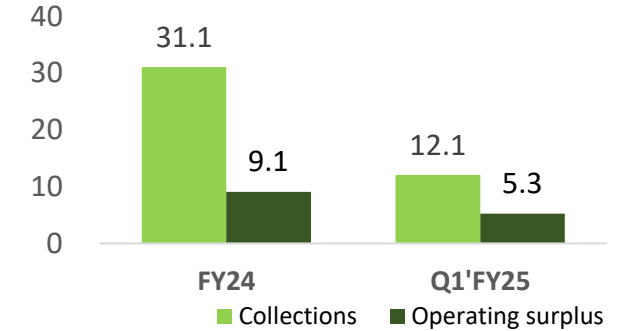


Portfolio addition of ~2.6 Mn sqft during the current financial year in focus micro markets



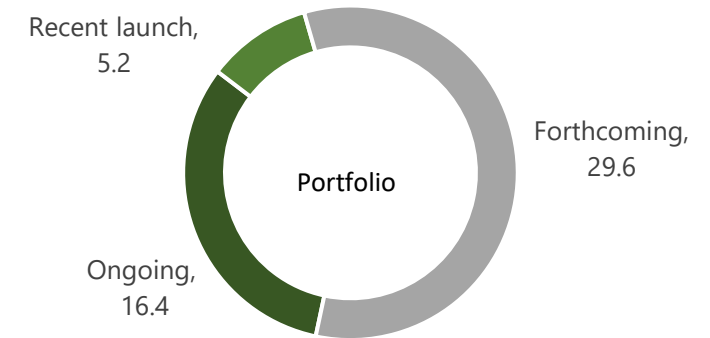
Operating Cashflow before Investment in Land¹

- Achieved an Operating Cash Surplus before Investment in Land of **INR 5.3 bn** in Q1'FY25
- Operating cash surplus of c. 44% of collections during Q1'FY25 (29% in FY24)
- Land purchase will take full cognizance of operating cash surplus



Growing Business Portfolio

- 51.3 mn sqft portfolio of Saleable Area** with 16.4 mn sqft ongoing, 5.2 mn sqft of recent launches and 29.6² mn sqft forthcoming projects
- Aim to deliver** ongoing projects **by FY26**
- Forthcoming projects **to be launched** between over the coming 2-3 years



Business Development²

- During Q1'FY25, the company has added **c. 2.6 mn sqft** at the strategic location of Sector 37D
- Key focus** on consolidation in **3 micro – markets – Sec 71, Sec 37 D and Sohna**

Key Location Portfolio*	Estimated Saleable Area ² (in mn sqft)
Sector 71, Gurugram	17.0
Secto 37D , Gurugram	6.0
Sohna	7.2
Total	30.2

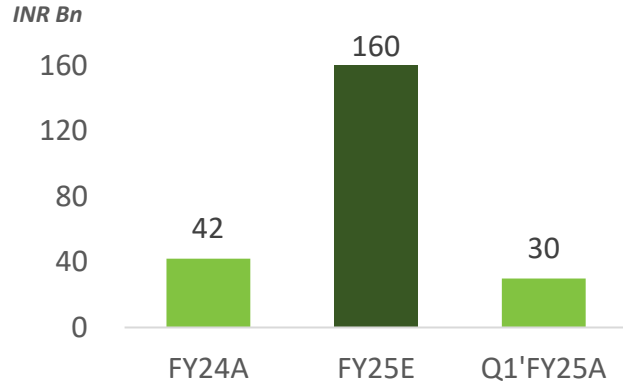
¹Operating surplus before land advance/ acquisition, which reflect the surplus post construction expenses, selling, general and administrative expenses and taxes adjusted from collections

²Saleable Area potential for forthcoming projects including new portfolio additions is based on best estimates as per the current zoning regulations

*Projects recently launched and yet to be launched

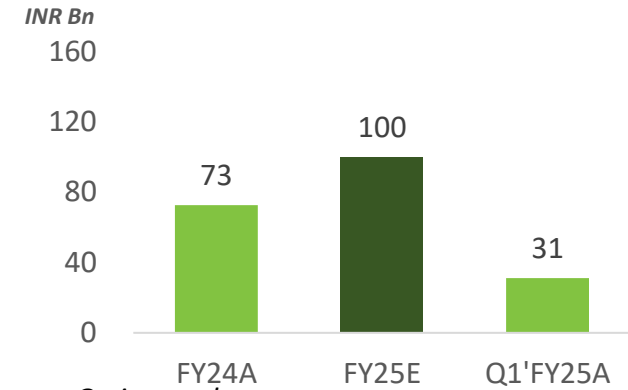
FY25 annual guidance

Launches¹



The company has witnessed a strong subscription rate on the project launches & looking forward to a strong trend in the coming year

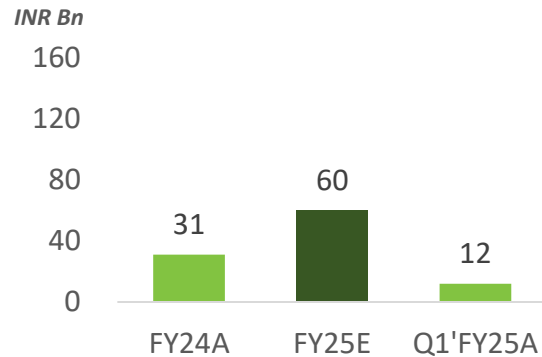
Pre-Sales



Owing to the generous response, we expect sales growth of >35%

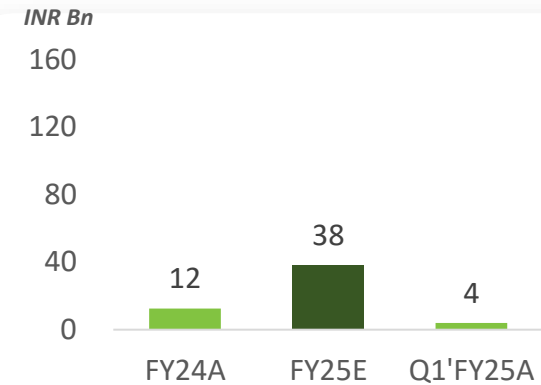
Achieved >30% of the guidance in Q1'FY25

Collections



The company anticipates the operating surplus of 45% of collections
Achieved >20% of the guidance in Q1'FY25

Revenue recognition



The company aims to focus on completions yielding into higher revenue recognition for the coming year

A: Actual; E: Estimated

¹Estimated booking value of the projects launched or proposed to be launched

Pro Forma P&L on FY25 Guidance



Particulars	FY24		FY25E		Q1'FY25	
	INR Bn	%	INR Bn	%	INR Bn	%
Pre Sales	72.7		100.0		31.2	
Embedded EBITDA	23.3	32%	35.0	35%	10.9	35%
- D&A	0.22		0.22		0.05	
- Finance Cost	2.2		2.0		0.6	
Embedded PBT	20.8	29%	32.8	33%	10.3	33%
Tax rate (assumed rate 25.2%)	5.3		8.3		2.6	
Embedded PAT	15.6	21%	24.5	25%	7.7	25%

Growth in Sales with wider margins

E: Estimated

*Finance cost is assumed to be the interest payments expected to incur in FY25



Operating Highlights



Strategy & Portfolio



Financial Snapshot



Company Overview



Focus across three distinct micro markets fueled by world class infrastructure

THREE FOCUS AREAS

1) Sector 71 17.0 mn sqft¹

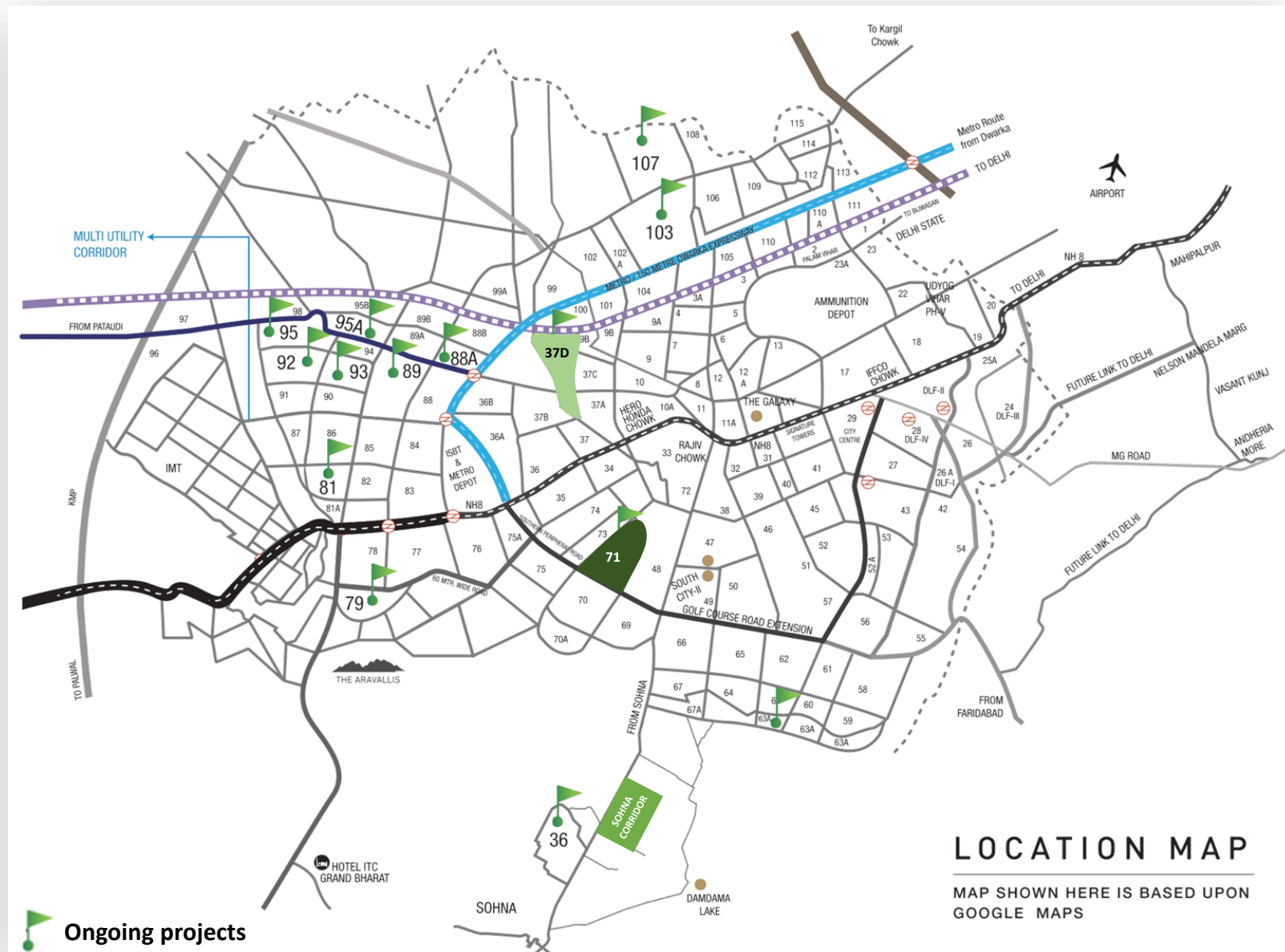
Proximity to all prime areas of Gurugram; red light free to Golf Course Road in future

2) Sohna Elevated Corridor 7.2 mn sqft¹

Commenced in 2022; Closer to Cybercity and MG Road than parts of Gurugram

3) Sector 37D 6.0 mn sqft¹

Dwarka Expressway inaugurated in Feb' 24 by Hon'ble Prime Minister



Ongoing projects

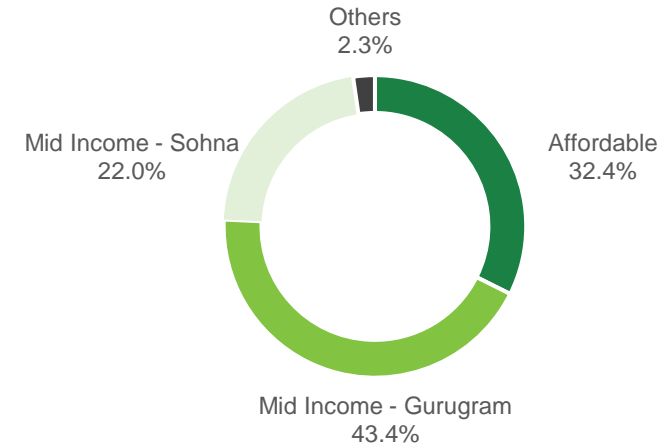
¹Saleable Area potential for forthcoming projects in the focus area - based on best estimates as per the current zoning regulations

Snapshot of Ongoing Portfolio; Aim to be delivered by FY26

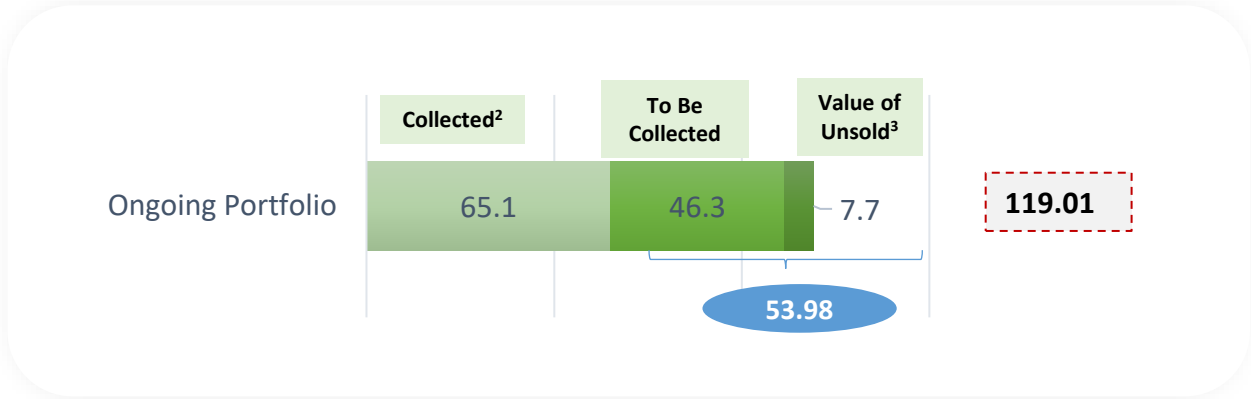


Category	Number of Projects	Land (in acres)	Saleable Area (in mn sqft)	Sold Area (%)	Sold Value (INR bn)
Affordable	8	53.6	4.7	96.5%	22.4
Mid Income - Gurugram	8	91.6	7.4	94.2%	62.9
Mid Income - Sohna	6	52.2	3.8	96.7%	21.3
Others – Retail/SCO	5	15.7	0.4	66.2%	4.8
Total	27	213.1	16.4		111.4

Category Wise Share of 16.4 mn sqft Ongoing Portfolio



c. 120 bn¹ of Revenue yet to be recognized from Ongoing Projects



- Ongoing projects are expected to be completed by FY26
- Estimated revenue recognition of c. INR 110 bn over FY25 – FY26
- Estimated collection of c. INR 65 bn from ongoing projects

¹Does not include any minor unsold area or future collection from Completed Projects which would lead to additional revenue recognition
²Does not include INR 10.3 bn which has been recognized as revenue in Ongoing Projects till 30th Jun 2024 as OC's are received unit wise in Low Rise Mid Income
³Estimated value of unsold inventory basis company analysis

Strong pipeline of mid income housing projects across focused micro markets; aim to launch by FY26

Location	Project	Land (in acres)	Estimated Saleable Area ¹ (in mn sqft)
Sector 71, SPR	Group Housing, Commercial and Retail	92.6	17.0
Sector 37D, DXP	Group Housing & Low-Rise Floors	35.3	6.0
Sohna Corridor	Low-Rise Floors & Industrial Plots	138.7	7.2
Manesar	Low-Rise & Industrial Plots	150.4	1.6
Others	Residential housing & Retail	29.2	3.0
Total		446.2	34.8

Recent launch of **2.1 mn sqft** in Jun '24 with record sales value

Recent launch of **2.9 mn sqft** in Mar '24 with **5.4x** subscription

Each focus area has distinct price point thus catering to diverse consumers

Market	Estimated Selling Price*
Sector 71	INR 16,200 per sqft
Sector 37D	INR 14,000 per sqft
Sohna Corridor	INR 11,500 per sqft
Manesar	INR 7,200 per sqft
Others	INR 14,000 per sqft

**Subject to market conditions.*

29.6 mn sqft area of projects are yet to be launched over the coming 2-3 years

¹Saleable Area potential for forthcoming projects is based on best estimates as per the current zoning regulations

Strong Portfolio of ~51 mn sqft across Ongoing and Forthcoming projects

Ongoing projects of 16.4 mn sqft saleable area

Forthcoming projects of 29.3 mn sqft saleable area¹

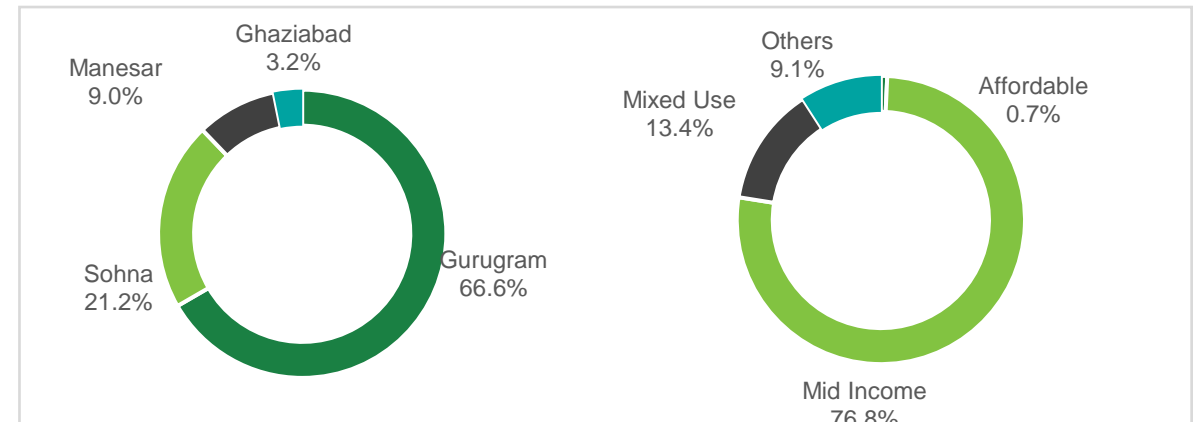
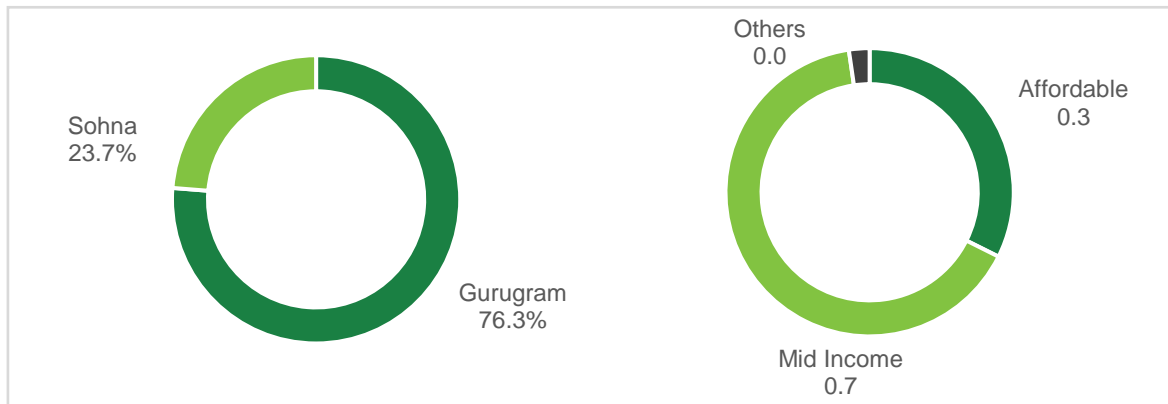
Strong project pipeline to result in sustainable growth

Category	Affordable Housing	Mid Income Housing	Group Housing	Mixed Use	Others	Total – in mn sqft
Ongoing	4.7	11.3	-	0.0	0.4	16.4
Recent launch	0.2	-	5.0	-	-	5.2
Forthcoming	0.0	6.1	16.0	4.7	2.8	29.6
Total	4.9	17.4	11.1	4.7	3.2	51.3

Estimated launch of all forthcoming projects in the next 2-3 years

Ongoing Projects

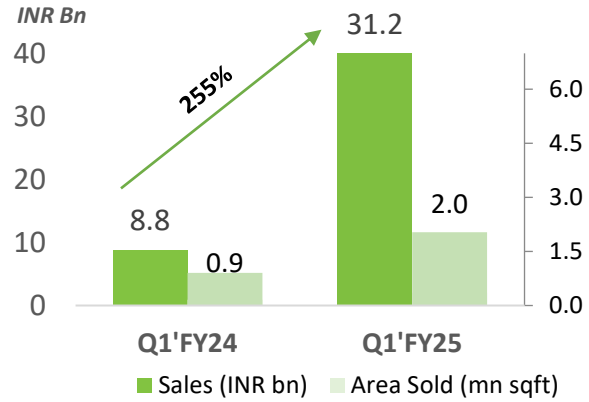
Forthcoming Projects



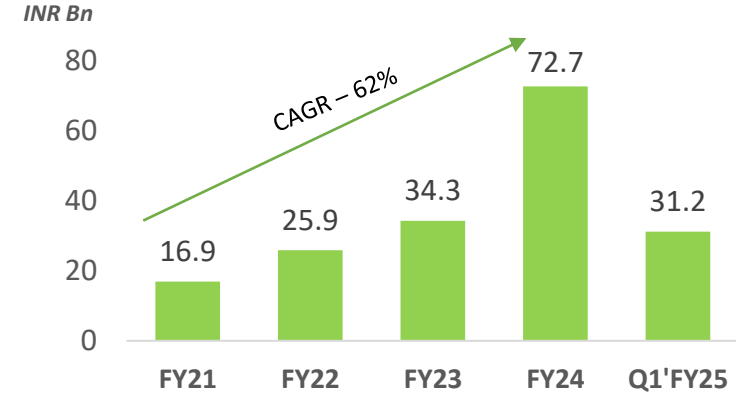
¹Saleable Area potential for forthcoming projects is based on best estimates as per the current zoning regulations

Strong sales momentum

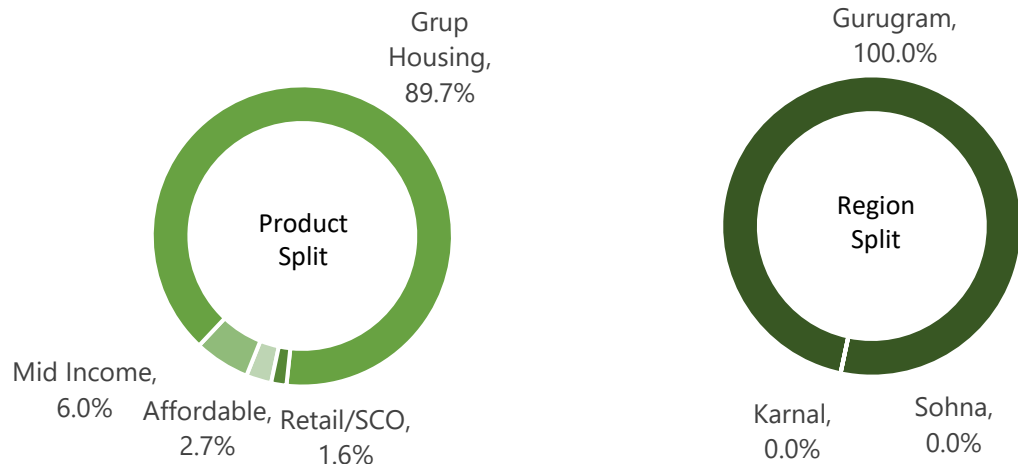
SALES GROWTH OF 255% IN Q1'FY25 VS Q1'FY24



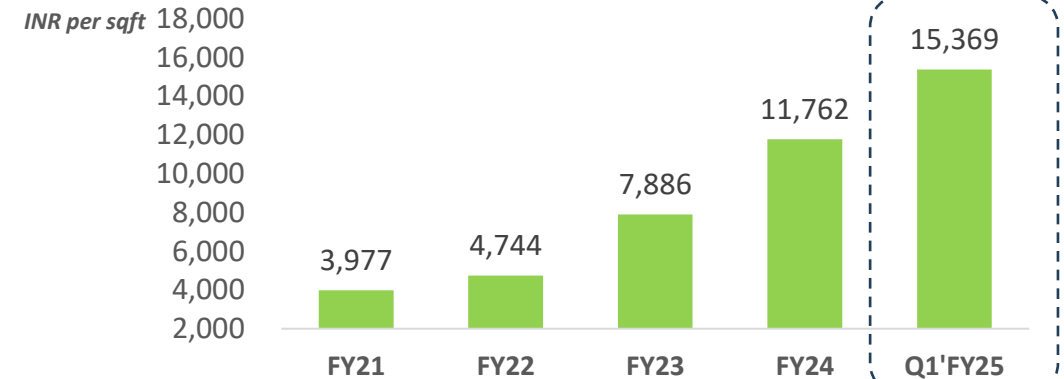
SALES CAGR OF 62% DURING FY21-FY24



Q1'25 SALES COMING FROM PREMIUM MID-INCOME HOUSING MARKET



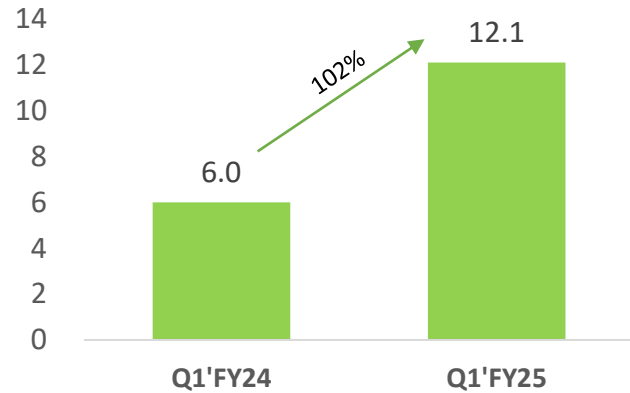
UPWARD SHIFT IN INR PER SFT REALISATION



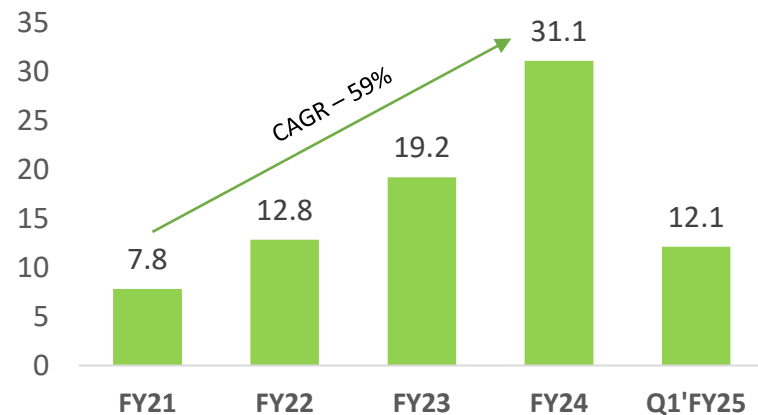
Q1 FY25 Realization is expected to normalize with upcoming launches in Mid – income housing in forthcoming quarters of FY25

Growing collections leading to fast paced construction while maintaining low net debt

102% GROWTH IN Y-o-Y COLLECTIONS



COLLECTIONS CAGR OF 59% DURING FY21-FY24



Particulars	Q1'FY25 (INR Bn)
Collections	12.1
Others (GST & other charges)	0.51
Cash inflow	12.6
Less : Operating Expenses	
- Construction Expenses (incl. allied approval expenses)	4.5
- SG&A	2.1
- Taxes (Direct & Indirect)	0.70
Operating Cashflow available for Growth & Capital Providers	5.3
Less: Land Advance/Acquisition	2.9
Less: Interest payments	0.61
Decrease/(Increase) in Net Debt	1.7



Operating Highlights



Strategy & Portfolio



Financial Snapshot



Company Overview



Healthy gross profit margins and Low Leverage Levels



Financial Performance

- INR 4.0 bn revenue recognized from operations in Q1'FY25 vs INR 1.7 bn in Q1'FY24
- Adjusted gross margin of INR 1.1 bn (28.44%) for Q1'25 vs INR 0.5 bn (34.33%) for Q1'FY24
- Achieved a **positive PAT** of INR 0.07 bn for the Q1'FY25
- **Revenue recognition to go up** as projects completion picks up during the current financial year.

Revenue being recognized from recently delivered units of Signature Global Park



Net Debt

- Net Debt is **INR 9.8 bn** as on 30th Jun 2024 from INR 11.6 bn on 31st Mar 2024
- The Company aims to keep net debt **below 0.5x the projected operating surplus¹** for the ongoing financial year, as a long-term discipline



¹Operating surplus before land advance/ acquisition reflect the surplus post construction expenses, selling, general and administrative expenses and taxes adjusted from collections

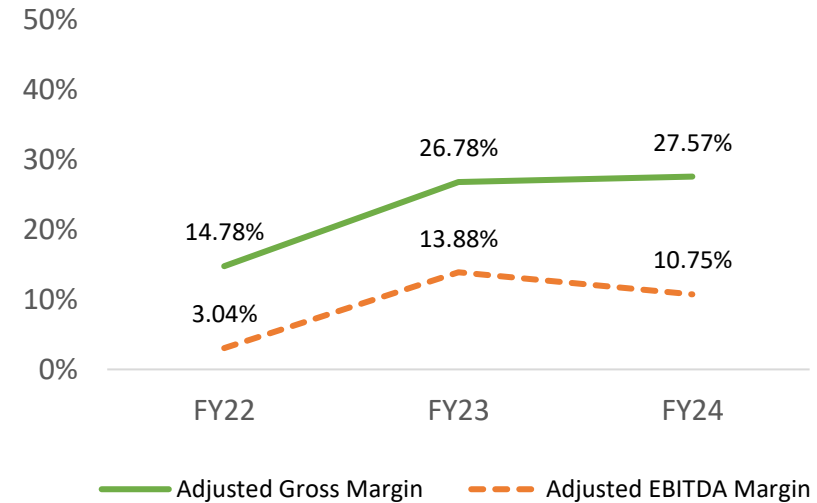
Consolidated PL Snapshot



PL Statement (INR bn)	Q1'FY25	Q1'FY24	Q-o-Q%
Revenue from real estate properties			
- Mid- Income Housing	3.5	1.3	169.23%
- AHP	0.3	0.3	16.31%
Total Revenue from real estate properties	3.9	1.6	143.75%
Cost of Goods Sold	-2.8	-1.0	
Adj. Gross Profit(i)	1.1	0.5	
Adj. Gross Profit %(ii)	28.44%	34.33%	
Other operating revenue & income	0.3	0.4	
Employee Cost	(0.3)	(0.3)	
SG&A	(0.5)	(0.1)	
Other expenses	(0.1)	(0.3)	
Adj. EBITDA(iii)	0.5	0.2	
Adj. EBITDA %(iv)	12.97%	10.01%	

PL Statement (INR bn)	Q1'FY25	Q1'FY24
Total Revenue	4.0	1.7
<i>Profit After Tax (PAT)</i>	0.07	(0.07)
Profit After Tax (PAT) Margin %	1.70%	-4.33%

Adjusted Gross Margin % & Adjusted EBITDA Margin %



- There is an increase in revenue recognition during Q1'FY25 versus Q1'FY24 on account of completion of DDJAY projects, which has started reflecting in the P&L account and is expected to further strengthen the financial statements.
- Improvement in Adjusted EBITDA margin due to recognition from higher margin products
- **Positive PAT** recognition for Q1'FY25

Notes:

(i) Adjusted Gross Profit is calculated as revenue from real estate operations (comprises revenue from sale of real estate properties, forfeiture income/cancellation charges, compensation received on compulsory acquisition of land and other operating income related to real estate business) less cost of sales relating to real estate operations (i.e. cost of sales as reduced by finance cost written off through cost of sales and cost of sales relating to contracting business).

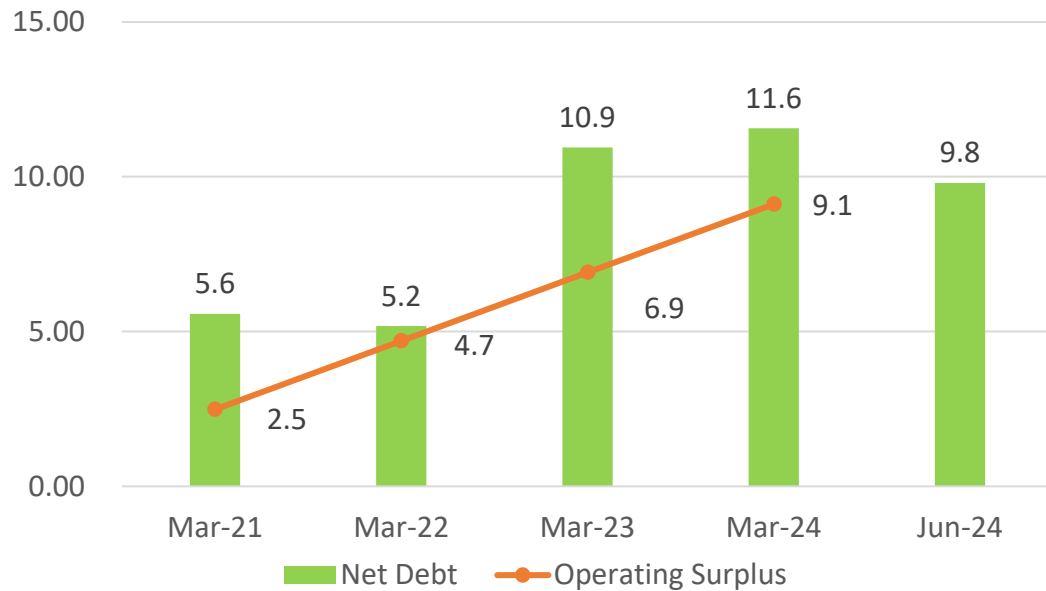
(ii) Adjusted Gross Profit Margin is calculated as Adjusted Gross Profit divided by revenue from real estate operations (comprises revenue from sale of real estate properties, forfeiture income/cancellation charges, compensation received on compulsory acquisition of land and other operating income related to real estate business).

(iii) Adjusted EBITDA refers to earnings before interest, taxes, depreciation, amortization ("EBITDA"), plus finance cost written off through cost of sales and Adjustment of gain/loss on fair valuation of derivative instruments and impairment of Goodwill.

(iv) Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by revenue from operations.

Net Debt Position of the Company with Growing Operating Cashflows

Operating Surplus¹ and Net Debt² (INR bn)



Lenders to Signature Global



Comfortable Net Debt position given the current scale of operations

The Company aims to keep net debt below 0.5x the annual operating surplus¹

¹ Operating surplus before land advance/ acquisition reflect the surplus post construction expenses, selling, general and administrative expenses and taxes adjusted from collections

² Net debt comprise of non-current and current debts (including trade payables and other financial liabilities) as reduced by cash and cash equivalents, bank balances other than cash and cash equivalents and current investments

Successful launches of 2 Group Housing Projects: De-Luxe DXP & Titanium SPR

Marking entry into Premium Housing

Project Highlights – Deluxe DXP

- Located on Dwarka expressway, a central location on an expressway connecting Delhi with Gurgaon;
- Received 5.4x of EoIs* from customers versus the units launched;
- 1st entirely digital process by any developer in Delhi-NCR, right from EOIs submission to unit selection ensuring reliability and transparency;
- High interest registered from NRIs, Fortune 500 professionals, Corporate leaders and young working-class segment.

Project Highlights – Titanium SPR

- Located on SPR, a central location on an expressway connecting Delhi, Faridabad and Gurgaon;
- Phase 1 of the project is launched in June'24, Phase II is expected to launch in H2'FY25
- Entirely digital process by developer in Delhi-NCR, right from EOIs submission to unit selection ensuring reliability and transparency;
- High interest registered from Corporate professionals, Entrepreneurs.



Key projects sold during FY24 & Q1'FY25



Deluxe - DXP



Particulars	Amount
Launch Qtr	Mar-24
# of Residential Units	1,008
Residential Units Sold Till 30 th Jun 2024	901
Sales* as on Q1'FY25	INR 36.8 Bn

Titanium SPR



Particulars	Amount
Launch Qtr	Jun-24
# of Residential Units	608
Residential Units Sold Till 30 th Jun 2024	504
Sales* as on Q1'FY25	INR 28.0 Bn

CITY 93



Particulars	Amount
Launch Qtr	Mar-23
# of Residential Units	996
Residential Units Sold Till 30 th Jun 2024	915
Sales* as on Q1'FY25	INR 12.0 Bn

*Sales includes sales of residential units and commercial units

Seen success in mid income low rise floors since entering the market



CITY 37D



Particulars	Amount
Launch Qtr	Sep-21
# of Residential Units	1,204
Residential Units Sold Till 30 th Jun 2024	1,198
Sales* as on Q1'FY25	INR 11.3 Bn

CITY 79-B



Particulars	Amount
Launch Qtr	Mar-23
# of Residential Units	776
Residential Units Sold Till 30 th Jun 2024	772
Sales* as on Q1'FY25	INR 9.6 Bn

CITY 81



Particulars	Amount
Launch Qtr	Sep-21
# of Residential Units	828
Residential Units Sold Till 30 th Jun 2024	812
Sales* as on Q1'FY25	INR 7.3 Bn

*Sales includes sales of residential units and commercial units

Successful deliveries in recent times gives confidence to customers



SG Park, Sohna



Orchard Avenue – Sector 93, Gurugram



Orchard Avenue 2 – Sector 93, Gurugram



Roselia, Sector 95A, Gurugram



Serenas, Sohna



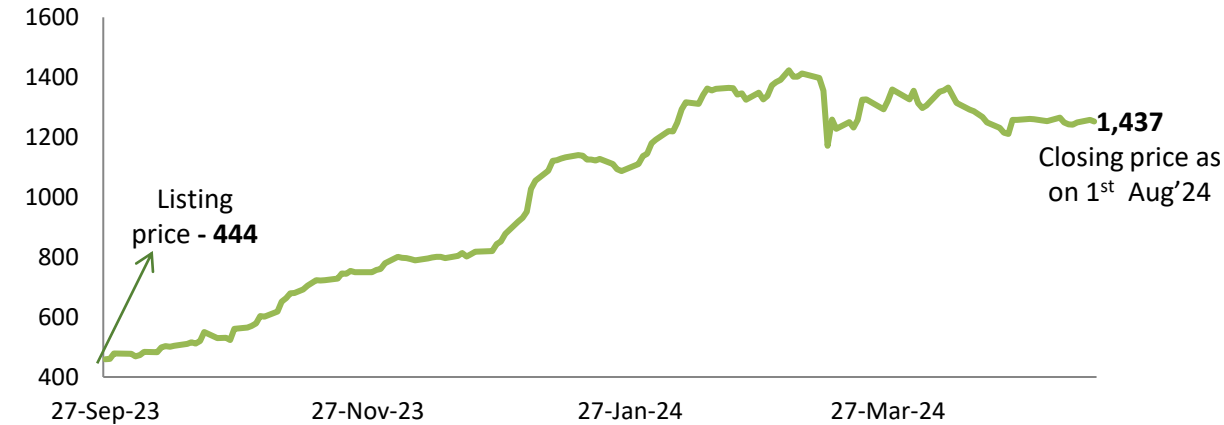
Grand Iva, Sector 103, Gurugram

Strong debut at the stock exchange

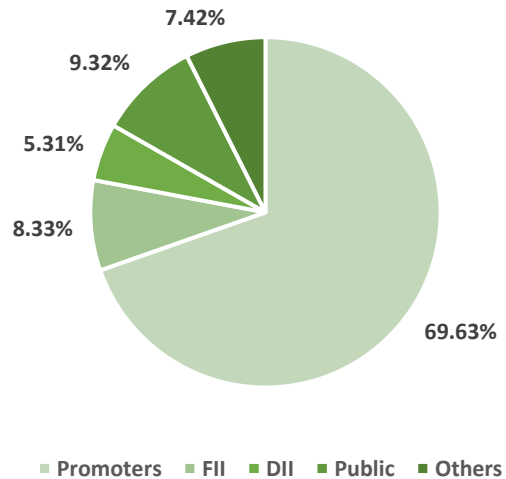
Issue details

Issue Size	INR Bn
Fresh issue size	6.0
Offer for sale issue size	1.3
Total issue size	7.3

Share price performance – stellar >3x return from offer price of INR 385



Shareholding pattern as on 30th Jun 24



Key Institutional Investors

- Nomura
- Bandhan MF
- Prudential Hong Kong Limited
- Nippon India
- HDFC Capital
- IFC - International Finance Corp.
- Eastspring Investments
- J M Financial

>55k public shareholders on the date of listing



Operating Highlights



Strategy & Portfolio



Financial Snapshot



Company Overview



Largest Player in Delhi NCR's Affordable and Lower Mid-Income Housing Market

Focused housing factory



- Commenced operations# in **2014** with **affordable housing**, ventured into **mid-income housing market in 2017**
- Successful transitioned to **premium housing in 2024** with successful launches of 2 Group Housing projects with record sales value

Strong commitment to sustainability & green growth



- All projects are either Edge or IGBC certified
- Prioritizing energy efficiency through use of advanced technologies and innovative design like vertical gardens, HVAC systems, Smart building management systems etc

Well Established Brand in the Delhi NCR market



- **Signature Global** has a strong brand recall
- Market share¹ of **13%** in NCR and **27%** in Gurugram in terms of absorption of housing units from INR 8 Mn to INR 50 Mn

Strong Project Pipeline



- On-going pipeline of **16.4 mn sqft**^{2,3}
- Forthcoming pipeline of **29.6 mn sqft**^{2,3} of saleable area, in addition to this, **5.0 mn sqft** got recently launched with record sales value.

Strong sales performance



- Achieved sales bookings of **INR 31.2 bn** in Q1'FY25 and **35%-sales CAGR** in the period Q1'FY24-Q1'FY25
- Sales team of **150 members**² & network of **1,900+ channel partners**³

Successful Capital Market Listing



- Successful IPO in Sept '23 with an overwhelming subscription of **12.5x**
- Strong participation from foreign and domestic Institutional investors

* Rounded off from one decimal points# through its Subsidiary, Signature Builders Private Limited

1: in FY24 (Source Nuvama research)

2: As of 30th Jun, '24

3: Saleable Area potential for forthcoming projects including new portfolio additions is based on best estimates as per the current zoning regulations

Track Record of Execution

Delivered Housing Projects Totaling to c. 11.0 msf¹



Solera	Synera	Grand Iva	Orchard Avenue	Serenas
Sector 107, Gurugram	Sector 81, Gurugram	Sector 103, Gurugram	Sector 93, Gurugram	Sector 36, Sohna
1,443 units	819 units	1,465 units	726 units	1,303 units

On the path of delivering addition ~16 mn sqft over 8-10 quarters



Best Affordable Developer of the Year at the 13th Annual Estate Awards 2021



Developer of the Year, Residential, at the 13th Realty+ Awards (North), 2021



Urban Development Conclave, 2022- DTCP², Govt. of Haryana recognized development - Solera 107 & Sunrise Floors

¹As of Jun 30, 2024, Company has 13 Completed Projects with a Saleable Area of 7.3 mn sqft. Ongoing Projects have additionally received occupation certificates for 2.5 mn sqft Saleable Area and Promoter Holding Company, Sarvpriya Securities

Private Limited, has also completed an aggregate Saleable Area of 0.6 mn sqft in two projects

²:DTCP Directorate of Town and Country Planning, Haryana

... With Quick Turnaround of Land Resources

2.2 mn sqft of Individual Floors completed

Sunrise & Karnal City



Park Series



Disciplined approach to land acquisition leading to quick turnaround of up to 18 months from acquisition to launch

Project	Land Acquisition Date	Launch Date	Time from Land Acquisition to Launch (Years)
Synera [#]	Apr 8, 2014	Dec 27, 2014	0.7
Grand Iva [#]	Sep 21, 2015	Oct 14, 2015	0.1
Park 4 ^{##}	Nov 6, 2019	Aug 4, 2020	0.7
City 37D ^{##}	Dec 9, 2019	July 15, 2021	1.6

Construction timelines of 4 yrs – 5 yrs despite NGT¹ bans on construction and COVID related disruptions

Project	EC Date ²	OC Receipt Date ³	Construction Period (Years) ⁴
Solera	Jan 5, 2015	Oct 3, 2018	3.7
Synera	Mar 9, 2015	Oct 24, 2019	4.6
Grand Iva	Sep 29, 2016	Apr 20, 2021	4.6
Sunrise	Apr 4, 2018	Oct 21, 2021 ⁵	3.6
Roselia 2	Jan 28, 2019	May 06, 2022	3.3

Quick turnaround model has enabled to generate cash flows in a short period to support further developments

[#] Date of launch represents the start date of application from published advertisement in the newspaper; ^{##} Date of launch represents the date of first booking with respect to DDJAY and other projects

1- NGT- National Green Tribunal (The NGT has, in recent times imposed a number of restrictions on real estate developers and construction activities to curb pollution levels in the months of December and January in north India)

2 EC- Environment Clearance ; 3 OC- Occupation Certificate ; 4: Construction period is time period between receipt of Environment Clearance and Occupation Certificate; 5. Date of last occupation received for last residential unit in the project

Well Established Brand and Strong Distribution Network Focused on Mid-Income Segments



Well entrenched sales and distribution network driving customer acquisition

Strong Distribution Network

- ✓ Strong in-house direct sales team of **41 members¹** and indirect sales team of **109 members¹**
- ✓ Wide network of **1900+¹ active channel partners** driving customer traffic to the website
- ✓ Digital experience centers and augmented reality for project walkthroughs providing immersive experience for customers

Strong Brand Recall



Engaged celebrity brand ambassadors for various campaigns

Campaign Name	Response ²
No Agal No Bagal No Dakhal	106.64 mn views
Kiraye se Azadi	56.78 mn views
Apne Ghar Pe Kaisa Lockdown (featuring Vidya Balan)	4.10 mn views
Independent Floors for Independent You	4.40 mn views
Diwali Apne Ghar Wali	24.30 mn views
Life at Signature Global TVC	13.81 mn views
Smart Decision (featuring Vidya Balan)	5.14 mn views

Effective marketing and distribution strategy with several national level campaigns to increase brand reach

Use of improved construction technologies for timely project completion

Using Aluminium Formwork Technology to Reduce Construction Time

- Imported the Aluminum formwork technology providing a competitive edge
 - ❑ **Reduced structure cost**
 - ❑ **Increased pace of construction**
 - ❑ Results in strong and high-quality structures



Standardization providing unique advantages

- ✓ Standardization of product design, technical specifications and layout plans
- ✓ Low design costs allowing faster replication
- ✓ Quick turnaround at predictable costs, leading to efficient execution on a larger scale

Standardization helping provide high quality products at competitive prices to consumers

Leveraging Technology for efficiency & scale

Digital Integration of all stakeholders

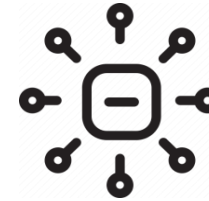
- ✓ Stronger Internal Controls
- ✓ Human Resource Management Software
- ✓ Strong Linkage with Core ERP

SAP

SALESFORCE

- ✓ Strong Tools for Pre & Post Sales Management
- ✓ Better Lead Generation & Follow Ups
- ✓ Automated Sales Booking System
- ✓ Enhanced Customer Experience

Strong emphasis on digital sales



Projects being sold through various digital channels including website since 2014

AHP projects sold exclusively through digital channels mandated by "DTCP" since Jan 2022

Selling units digitally enhancing scale and reach of brand and enabling faster sales

100% Digitally Sold Projects



Continued focus on digitization leading to faster sales, greater efficiency and reduced manpower costs

Trusted brand with strong campaign being run at a national level



- **Relatable** brand ambassadors like **Vidya Balan** and **Vijay Raaz**
- Company has strong presence across social media and has touched **c.100 mn social media users**
- Strong in-house direct sales team of **41 members¹** and indirect sales team of **109 members¹**
- Wide network of **1,900+¹ active channel partners** driving customer traffic to the website
- **Digital experience centers and augmented reality** for project walkthroughs providing immersive experience for customers
- Company has been certified as **Great place to work***

Your own home isn't a place but a feeling.
Created with hopes and dreams, not just bricks and beams.

Where late night laughter can freely echo within its halls,
and children's unbound imagination adorn the walls.

Where the answers to peace of mind lie,
and questions about lease or rent do not arise.

It's a feeling that welcomes you each time with open doors,
and lets in the sweet smell of your success through its windows.

APNA GHAR, TOH APNA HI HOTA HAI!

Affordable homes from
SIGNATURE GLOBAL
MAKING INDIA AFFORDABLE

7053-121-121

Project list:
SOLERA (RERA REG. NO. 19 OF 2017 DATED 03.06.2017)
SOLERA 2 (RERA REG. NO. 4 OF 2017 DATED 04.06.2017)
SYNERA (RERA REG. NO. 19 OF 2017 DATED 03.06.2017)
ANDLUK (RERA REG. NO. 12 OF 2017 DATED 03.07.2017)
BRANDIVA (RERA REG. NO. 13 OF 2017 DATED 03.07.2017)
ORCHARD AVENUE (RERA REG. NO. 11 OF 2017 DATED 03.06.2017)
Serenas (RERA REG. NO. 02 OF 2017 DATED 19.06.2017)
THE ROSELIA (RERA REG. NO. 05 OF 2017 DATED 03.06.2017)
THE ROSELIA 2 (RERA REG. NO. 18 OF 2017 DATED 12.10.2018)
THE MILLENIUM (RERA REG. NO. 02 OF 2017 DATED 03.06.2017)
SUNRISE (RERA REG. NO. 09 OF 2017 DATED 03.06.2017)
SIGNATURE GLOBAL CITY (RERA REG. NO. 08 OF 2017 DATED 03.06.2017)
THE MILLENIUM 2 (RERA REG. NO. 04 OF 2017 DATED 03.06.2017)
SIGNATURE GLOBAL PARK (RERA REG. NO. 01 OF 2017 DATED 03.06.2017)
THE MILLENIUM 3 (RERA REG. NO. 03 OF 2017 DATED 03.06.2017)
ORCHARD AVENUE 2 (RERA REG. NO. 10 OF 2017 DATED 03.06.2017)

SIGNATURE GLOBAL
MAKING INDIA AFFORDABLE
INDIA'S NO.1 AFFORDABLE HOUSING COMPANY

RERA REGISTRATION NO.: RC/REP/ABERA/GGM/442/194/2021/20
RC/REP/ABERA/GGM/442/194/2021/21
(www.haryanarera.gov.in)

ASCEND TO THE SIGNATURE LIFE










INDEPENDENT FLOORS FOR THE INDEPENDENT YOU





¹As on 30th Jun 2024

*Recognized by Great Place to work India in Dec '23

High Quality Board & Experienced Management Team



	Name	Designation	Brief Profile
	Pradeep Kumar Aggarwal	Chairman & Whole-Time Director	8+ years of experience in real estate industry; Served as MD on the board of SMC Comtrade Limited for 10 years
	Lalit Kumar Aggarwal	Vice Chairman & Whole-Time Director	7+ years of experience in real estate; responsible for the construction, marketing and HR aspects
	Ravi Aggarwal	Managing Director	9+ years of experience in real estate; CA; Responsible for overall business development of Company; Ex-Director of SMC Insurance Brokers
	Devender Aggarwal	Joint MD & Whole-Time Director	11+ years of experience in real estate; Plays key role in formulation & implementation of Company's forward plans;
	Rajat Kathuria	Chief Executive Officer	CA; Previously worked with Ernst & Young LLP for over 9 years & served as a Director with KPMG India for over 4 years
	Sanjay Kumar Varshney	Chief Operating Officer	Previously associated with Mahagun, the Corenthum as a Senior Vice President (construction & planning)
	Meghraj Bothra	Company Secretary & Compliance Officer	ICSI; ICMAI; Worked with 'Digispice Technologies Ltd , DCM Shriram Ltd & Dhanuka Pesticides Ltd
	Gaurav Malik	Chief Financial Officer	CA; Previously served as CFO with Experion Developers and Nucleus Office Parks, Blackstone's commercial office portfolio
	Manish Garg	Deputy Chief Financial Officer	CA; Previously associated with Bhargava Garg & Asso, Jaiprakash Asso Ltd, ATS Infra Ltd & JM Housing Ltd

Independent Directors	
	Kundan Mal Agarwal Ex-director on board of SMC Global Securities Ltd & Moneywise Financial Services
	Venkatesan Narayanan Served in Centrum Infrastructure and Realty Limited, and was an independent director of Industrial Investment Trust Limited
	Chandra Wadhwa Holds a certificate of registration to act as an insolvency professional ; Admitted as a fellow member of the ICSI, ICWA
	Lata Pillai Served as the "group president (large corporates)" at Yes Bank Limited for a period of over two years

Focus On Sustainable Development



INDUSTRY LEADING CERTIFICATIONS



Green Building Certification*



IGBC Certification



Occupational Health & Safety



Quality Management Systems



Environmental Management System

All projects launched between FY20-FY24 have been either Edge or IGBC certified

*EDGE is a registered trademark of IFC

THANK YOU

Contact us at
investor.relations@signatureglobal.in